

# Be Inspired

## Video Clip 5: Rates

**Julie:** It was always the same rate. This year, getting new contracts, I have increased my rate of pay, but if there's, like, a small organization or not-for-profit who ask me for help, and they have a set budget that doesn't cover what I would usually charge, and if I'm passionate and it aligns with my values, I'll give them a rate that aligns with what's in their budget. I'll work that way just as part of giving back to community that way. So... Or, if somebody approaches me and wants support with fundraising for a cause that I'm passionate about, I don't take any money from that. I'll just support and help them. So... But I don't give any... Like, I don't give any specials or deals.

Please note that this transcript has been slightly modified; it is not a verbatim copy of the original audio clip.